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Belgium-Luxembourg Solid Wood Products Annual 2004

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Report Highlights:

Belgian sales figures over nine months in 2003 show a 2.8 decrease in wood product sales. The furniture sector, Belgium's largest wood processing sector, lost 8.6 percent in sales and the panel sector lost 2.1 percent. The construction elements sector and the packaging industry saw increases in sales of 6 and 5.8 percent respectively. Outlook for 2004 is positive for construction, panels and packaging as the economy improves, but furniture outlooks, traditionally the largest user of U.S. hardwoods, remains bearish.

Includes PSD Changes: Yes Includes Trade Matrix: Yes Annual Report The Hague [NL1] [BE]

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Executive Summary

Figures for the first nine months of 2003 show a 2.8 percent decrease in the value of total sales by the Belgian wood-processing sector, compared to the same period in 2002. This was caused mainly a 2.2 percent reduction in prices compared to the previous year. Imports were up by 1.8 percent over the same period. Total sales for 2002 were €5.7 billion.

Over the first nine months of 2003, the furniture sector suffered most with a 6.6 decrease in total sales, with an 8.6 percent decline in domestic deliveries and a 5 percent decrease in exports. In addition, the panel sector lost 2.1 percent of sales (including a 14.4 percent drop in domestic sales). In contrast the construction-elements sector saw a 6 percent increase of total sales, as a result of a robust 8.8 percent increase in domestic sales and the packaging sector increased total sales by 5.8 percent.

Although on the decline, the wood-processing sector remains an important employer in Belgium with about 3,000 employees in primary processing (sawmills, veneering plants and wood drying and treatment industries) and 26,000 employees in the secondary processing sector (furniture, construction elements, panels and other industries). The region of Flanders is home to 68 percent of wood processing companies and 80 percent of employment; the Walloon region is home to 26 percent of companies and 16 percent of the employment, while the remainder is based in the Brussels region.

Growth of Belgian GDP is forecast at 2 percent for 2004, compared to 1.1 percent in 2003. In 2003, inflation is estimated at 1.7 percent and is forecast at 1.4 percent for 2004. Forecasts are that the economy will pick up in 2004, leading to higher investments. This is expected to revive construction, although government is not expected to increase its construction spending before 2005 because of current budget problems. Private housing construction and renovation already increased in the second half of 2003.

Exchange Rate (1 \$= Euro)				
2001	1.117			
2002	1.062			
2003	0.926			

PRODUCTION

Forest Situation/Outlook

Composition of the Surface	Flemish Region	Walloon Region	Luxembourg
201140	2000 survey	1999 survey	2000
Total in Ha	146,381	544,800	88,620
of which productive	138,000	477,800	78,000
percent private	70.3	54	52
percent public (contains natural parks)	29.7	46	48
percent temperate hardwood	50	46	61
of which estimated in Ha			
poplar	22,250		
oak	7,200	82,100	15,840
beech	4,250	42,300	28,160
birch	3,900		
american oak	2,000		
alder	1,750		
willow	1,500		
percent softwood	40	42	35
of which estimated in Ha			
common pine	33,400	15,300	2,640
Corsican pine	12,350		
larch	1,700	8,300	
fir	1,600	172,400	
Douglas fir	700	10,800	27,280
percent mixed woods	10	12	
percent other			4

Sources: * Boskartering 2000 from the Flemish Region - www.gis-vlaanderen.be

Belgium and Luxembourg are minor wood producers. The main species in Flanders are pine and poplar. The Walloon region produces mainly oak and beech. Luxembourg produces beech mainly, but production statistics are not available.

TRADE

Overview/Outlook

Import and consumption of wood is expected to be on the rise again, as an improving economy spurs new investments in both industry and housing construction. Import origin has shifted to Eastern Europe in recent years. In 2003 China became an important source for temperate hardwood lumber with sales to Belgium of about 100,000 CUM. Imports from

^{*}Min of the Walloon Region - Div of Nature and Forestry - Dir of Forestry Resources http://environnement.wallonie.be

^{*}Luxembourg Administration des Eaux et Forets

South-Asia of tropical hardwood lumber also increased 20 percent at the expense of African origins.

Market Development Strategies

Wood use for construction interiors (especially for flooring) and for wood frame housing continues to increase, while the trend away from wood for window framing is also continuing. The Belgian furniture industry has seen its competitive position continue to erode due to competition from cheap imports.

A new website <u>www.woodnet.com</u> provides links to all Belgian federations in the wood sector, as well as contact information on the members of the different industry segments.

MARKET SEGMENT ANALYSIS

Belgian Wood Processing Industry

Wood Processing Sector*								
Values in Mill EURO	2001	2002	02/01	9 m 2002	9 m 2003	03/02		
Turnover	5,706.6	5,732.7	0.5	4,194.3	4,075.9	-2.8		
- Export	3,475.9	3,523.8	1.4	2,574.6	2,502.9	-2.8		
= Domestic Deliveries	2,230.7	2,208.9	-1.0	1,619.6	1,572.9	-2.9		
+ Import	3,297.8	3,222.5	-2.3	2,378.6	2,421.9	1.8		
= Domestic Market	5,528.5	5,431.5	-1.8	3,998.2	3,994.9	-0.1		
Export/Turnover (%)	60.9	61.5		61.4	61.4			
Import/Dom. Market (%)	59.7	59.3		59.5	60.6			
Export/Import (%)	105.4	109.3		108.2	103.3			
Price Evolution (nace 20)			- 0,2%			- 2,2%		
Price Evolution Furniture (nace 36.1)			+1,2%			+0,8%		

^{*}Includes furniture of metal & synthetic materials as a result of a change in industry classification Source: Febelhout (Belgian Wood Processing Federation) – www.febelhout.be

Preliminary data for 2003 show a decrease in sales of 2.8 percent, mostly as a result of lower prices. The data also show that the Belgian industry continues to lose domestic market share. However, industry analysts expect an increase in 2004 sales thanks to economic recovery and increased investments (forecast at more than 7 percent).

The Construction Sector

The Construction Sector								
Values in Mill EURO	2001	2002	02/01	9 m 2002	9 m 2003	03/02		
Turnover	827.4	880.1	6.4	633.8	671.7	6.0		
- Export	386.1	196.4	-49.1	149.1	144.2	-3.3		
= Domestic Deliveries	441.3	683.7	54.9	484.7	527.6	8.8		
+ Import	182.6	198.0	8.5	146.5	146.5	0.0		
= Domestic Market	623.9	881.8	41.3	631.2	674.0	6.8		
Export/Turnover (%)	46.7	22.3		23.5	21.5			
Import/Dom. Market (%)	29.3	22.5		23.2	21.7			
Export/Import (%)	211.5	99.2		101.8	98.4			
Price Evolution (nace 20)			- 0,2%			- 2,2%		

Source: Febelhout (Belgian Wood Processing Federation) - www.febelhout.be

During 2003, construction activity picked up again, with a 6 percent increase in sales over the first 9 months. The increase in sales on the domestic market was even higher at 8.8 percent, while the export market for construction elements made of wood was still affected by the slow regional economy. The expected recovery of the construction market led to an increase in investments of 33 percent.

Renovation is becoming increasingly important to the sector as the increase in prices for housing lots is inducing more people to buy and renovate existing homes. The number of houses being renovated per year has almost doubled since 1997, to 20,000 in 2003.

The Furniture Sector

The Furniture Sector*							
Values in Mill EURO	2001	2002	02/01	9 m 2002	9 m 2003	03/02	
Turnover	3,316.0	3,235.6	-2.4	2,352.6	2,197.7	-6.6	
- Export	1,856.2	1,814.1	-2.3	1,318.4	1,253.0	-5.0	
= Domestic Deliveries	1,459.8	1,421.5	-2.6	1,034.1	944.7	-8.6	
+ Import	2,092.1	2,009.6	-3.9	1,487.2	1,482.5	-0.3	
= Domestic Market	3,551.9	3,431.1	-3.4	2,521.3	2,427.1	-3.7	
Export/Turnover (%)	56.0	56.1		56.0	57.0		
Import/Dom. Market (%)	58.9	58.6		59.0	61.1		
Export/Import (%)	88.7	90.3		88.7	84.5		
Price Evolution (nace 20)			+1,2%			+0,8%	

^{*} Includes furniture of metal & synthetic materials as a result of a change in industry classification Source: Febelhout (Belgian Wood Processing Federation) – www.febelhout.be

The furniture sector is the biggest loser of the Belgian wood processing sectors. Belgium's most important wood processing sector in terms of sales, it was seriously hit in 2003 as furniture manufacturers failed to stem the longstanding loss of competitiveness on the domestic market by increasing export sales. The industry outlook remains poor and 2003 investments decreased by 8 percent, although the industry federation forecasts a 3 percent increase in sales in 2004. The furniture federation fears that 3 additionally planned IKEA stores will cost the Belgian furniture sector over €85 million per year in sales, as IKEA basically sells cheap, imported, furniture. The sector is lobbying the Belgian government not to grant permits for these additional stores.

The Packaging Sector

Packaging Sector								
Values in Mill EURO	2001	2002	02/01	9 m 2002	9 m 2003	03/02		
Turnover	256.0	256.4	0.2	191.7	202.8	5.8		
- Export	97.0	107.7	11.0	85.4	68.5	-19.8		
= Domestic Deliveries	159.0	148.7	-6.4	106.2	134.3	26.4		
+ Import	100.0	103.1	3.1	76.2	70.7	-7.2		
= Domestic Market	259.0	251.9	-2.8	182.5	205.0	12.4		
Export/Turnover (%)	37.9	42.0		44.6	33.8			
Import/Dom. Market (%)	38.6	40.9		41.8	34.5			
Export/Import (%)	97.0	104.4		112.0	96.8			
Price Evolution (nace 20)			- 0,2%			- 2,2%		

Source: Febelhout (Belgian Wood Processing Federation) – www.febelhout.be

In 2003, the packaging sector profited from an increase of 26.4 percent in domestic sales. However, this increase was largely offset by a 20 percent drop in exports, resulting in an overall increase in sales of 6 percent. A 16 percent decrease in investments in 2003, indicates that sector participants are also cautious about this sector's future as well.

The Panel Sector

The Panel Sector								
Values in Mill EURO	2001	2002	02/01	9 m 2002	9 m 2003	03/02		
Turnover	1,062.0	1,113.3	4.8	830.1	812.3	-2.1		
- Export	789.7	1,041.7	31.9	772.9	763.4	-1.2		
= Domestic Deliveries	272.4	71.6	-73.7	57.2	48.9	-14.4		
+ Import	472.2	459.1	-2.8	341.8	365.1	6.8		
= Domestic Market	744.5	530.7	-28.7	399.0	414.0	3.8		
Export/Turnover (%)	74.4	93.6		93.1	94.0			
Import/Dom. Market (%)	63.4	86.5		85.7	88.2			
Export/Import (%)	167.2	226.9		226.1	209.1			
Price Evolution (nace 20)			- 0,2%			- 2,2%		

Source: Febelhout (Belgian Wood Processing Federation) – www.febelhout.be

In 2003, the Belgian panel sector suffered a 14.4 percent decrease in domestic sales in the face of increased imports, and an overall 2.1 percent decrease in sales by this export-oriented industry. This decrease resulted from the closing of one production plant, because of environmental restrictions, and the closing of another unprofitable production line. However, the industry is optimistic about the continued prospects for laminated flooring and saw investment increase by 25 percent.

Other Wood Industries

Other Wood Industries								
Values in Mill EURO		2001	2002	02/01	9 m 2002	9 m 2003	03/02	
Turnover		176.0	173.2	-1.5	143.6	143.2	-0.3	
- Export		257.7	261.8	1.6	200.0	230.6	15.3	
= Domestic Deliveries		332.9	335.7	0.9	274.4	302.8	10.4	
+ Import		251.2	247.1	-1.6	218.0	215.4	-1.2	
= Domestic Market		146.4	151.2		139.3	161.1		
Export/Turnover (%)		132.5	135.9		125.9	140.6		
Import/Dom. Market (%)		77.4	78.0		72.9	76.2		
Export/Import (%)				- 0,2%			- 2,2%	

Source: Febelhout (Belgian Wood Processing Federation) - www.febelhout.be

Belgium has a number of additional wood processing industries. These vary from the production of photograph and mirror frames, to brushes, radio and television cabinets or automobile interiors. However, many of these industries are declining as production moves to lower cost countries. The decline in these industries is reflected in a decrease in investments of 15 percent in 2003.

STATISTICAL INFORMATION

FOREST PRODUCT			
STRATEGIC INDICATOR TABLES FOR	BELGIUN	//	
STICKLESIS INDIGNIER INDEES FOR	BEEGION	v 1	
CONSTRUCTION MARKET	2002	2003	2004
Country: Belgium	Previous	Current	Following
Report Year: 2004	Calendar Year	Calendar Year	Calendar Year
Total Housing Starts (units)	39,370	38,000	40,250
of which, wood frame (units)of which, steel, masonry, other materials (thousand units)			
of total starts, residential (units)	35,170	34,000	35,750
of residential, single family (units)	19,065	18,500	19,000
of residential, multi-family (units)	1,850	1,750	1,900
of total starts, commercial (units)	4,200	4,000	4,500
Total Value of Commercial Construction Market (\$US mil)	12,707	15,323	17,000
Total Value of Repair and Remodeling Market (\$US million)			
FURNITURE & INTERIORS MARKET			
Country: Belgium	Previous Calendar	Current Calendar	Following Calendar
Report Year: 2004	Year	Year	Year
Total Housing Starts (number of units)	39,370	38,000	40,250
Total Number of Households)	4,325,000	4,362,000	4,400,000
Furniture Production (\$US million)*	3,047	3,270	3,750
Total Furniture Imports (\$US million)*	1,892	2,160	2,500
Total Furniture Exports (\$US million)*	1,708	1,870	2,125
Interiors Market Size (\$US million)*	3,231	3,560	4,125
* includes metal and composite furniture since 2002			
MATERIAL HANDLING MARKET			
Country: Belgium	Previous	Current	Following
Report Year: 2004	Calendar Year	Calendar Year	Calendar Year
Total Value of Industrial Output (\$US million)	241		330
New Pallet Production (million units)	10		10

FOREST AREA			
Country: Belgium	Previous	Current	Following
Report Year: 2004	Calendar Year	Calendar Year	Calendar Year
Total Land Area (million hectares)	30.5	30.5	30.5
Total Forest Area ('000 hectares)	691	691	691
of which, Commercial ('000 hectares)	616	616	616
of commercial, tropical hardwood ('000 hectares)			
of commercial, temperate hardwood ('000 hectares)	319	319	319
of commercial, softwood ('000 hectares)	297	297	297
Forest Type			
of which, virgin ('000 hectares)			
of which, plantation ('000 hectares)			
of which, other commercial (regrowth) ('000 hectares)			
Total Volume of Standing Timber (thousand cubic	450.000	454.000	450.000
meters)	150,000		152,000
of which, Commercial Timber ('000 cum)		n.a.	n.a.
Annual Timber Removal ('000 cum) 1/	4,000		
Annual Timber Growth Rate ('000 cum)	5,000	5,000	5,000
Annual Allowable Cut ('000 cum)			
WOOD PRODUCTS SUBSIDIES			
Country: Belgium	Previous	Current	Following
Year of Report 2004	Calendar Year	Calendar Year	Calendar Year
Total Solid Wood Export Subsidy Outlay (\$US million)	none	none	none
Is there a ban on the export of logs, lumber, or veneer?	no	no	no
Are there export taxes (yes/no)?	no	no	no
Total Wood Production Subsidy (\$US million)			
Scope (thousands of hectares)			
Are there other wood products export expansion activities?	no	no	no
FOREST RECEIVED TAVES (managet)		Tor:ff	Toriff
FOREST PRODUCT TARIFFS AND TAXES (percent)	Drodust	Tariff	Tariff
Country:	Product	Current	Following
Report Year: 2004	Description	Year	Year
The same for all Europe			
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Source: OAA estimates based on various Flemish and Walloon regional sources

	I	1	
FOREST PRODUCT			
STRATEGIC INDICATOR TABLES FOR	LUXEMB	OURG	
CONSTRUCTION MARKET	2002	2003	2004
Country: Luxembourg	Previous	Current	Following
Report Year: 2004	Calendar Year	Calendar Year	Calendar Year
Total Housing Starts (units)	3,200	3,100	3,100
of which, wood frame (units)			
of which, steel, masonry, other materials (thousand units)			
of total starts, residential (units)	2,900	2,800	2,800
of residential, single family (units)	1,000		
of residential, multi-family (units)	310		
of total starts, commercial (units)	260		
Total Value of Commercial Construction Market (\$US mil)	3,000	3,000	3,000
Total Value of Repair and Remodeling Market (\$US million)			
FURNITURE & INTERIORS MARKET			
Country: Luxembourg	Previous	Current	Following
Report Year: 2004	Calendar Year	Calendar Year	Calendar Year
Total Housing Starts (number of units)	3,200	3,100	3,100
Total Number of Households)	175,000	178,000	180,000
Furniture Production (\$US million)*			
Total Furniture Imports (\$US million)*			
Total Furniture Exports (\$US million)*			
Interiors Market Size (\$US million)*			
* includes metal and composite furniture since 2002			
MATERIAL HANDLING MARKET			
Country: Luxembourg	Previous	Current	Following
Country: Editoribourg	Calendar	Calendar	Calendar
Report Year: 2004	Year	Year	Year
Total Value of Industrial Output (\$US million)	n.a.	n.a.	n.a.
New Pallet Production (million units)	n.a.	n.a.	n.a.
]		

FOREST AREA			
	Description	Commercial	Falley !:
Country: Luxembourg	Previous Calendar	Current Calendar	Following Calendar
Report Year: 2004	Year	Year	Year
Total Land Area ('000 hectares)	258.6	258.6	258.6
Total Forest Area ('000 hectares)	88	88	88
of which, Commercial ('000 hectares)	72	72	72
of commercial, tropical hardwood ('000 hectares)			
of commercial, temperate hardwood ('000 hectares)	41	41	41
of commercial, softwood ('000 hectares)	31	31	31
Forest Type			
of which, virgin ('000 hectares)			
of which, plantation ('000 hectares)			
of which, other commercial (regrowth) ('000 hectares)			
Total Volume of Standing Timber (thousand cubic			450.000
meters)	04.000	04 / 50	152,000
of which, Commercial Timber ('000 cum)	21,300		
Annual Timber Removal ('000 cum)	310		
Annual Timber Growth Rate ('000 cum)	660	660	660
Annual Allowable Cut ('000 cum)			
WOOD PRODUCTS SUBSIDIES			
Country: Luxembourg	Previous	Current	Following
Year of Report 2004	Calendar Year	Calendar Year	Calendar Year
Total Solid Wood Export Subsidy Outlay (\$US million)	none	none	none
Is there a ban on the export of logs, lumber, or veneer?		no	no
Are there export taxes (yes/no)?			
Total Wood Production Subsidy (\$US million)	no	no	no
Scope (thousands of hectares)			
Are there other wood products export expansion activities?	no	no	no
FOREST PRODUCT TARIFFS AND TAXES (percent)		Tariff	Tariff
	Product	Current	Following
Country: Report Year: 2004	Description		Year
	Describtion	i eai	real
The same for all Europe			
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Source: Statec

STATISTICAL TABLES

Temperate Hardwood Logs

	PSD							
	Belgium-Luxembourg							
Te	mpera	ate Ha	rdwod	od Log	S			
	2002	Revised	2003	Estimate	2004	Forecast	UOM	
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]		
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY	
Production	650	650	650	650	0	650	1000 CUBIC METERS	
Imports	1550	1498	1500	1575	0	1600	1000 CUBIC METERS	
TOTAL SUPPLY	2200	2148	2150	2225	0	2250	1000 CUBIC METERS	
Exports	335	296	300	325	0	325	1000 CUBIC METERS	
Domestic Consumption	1865	1852	1850	1900	0	1925	1000 CUBIC METERS	
TOTAL DISTRIBUTION	2200	2148	2150	2225	0	2250	1000 CUBIC METERS	

Import Trade Matrix Units: 1000 CUM Belgium-Luxembourg Temperate Hardwood Logs							
Imports for:	CY 2002	CY 2002 Jan-Nov Jan-Nov 2002 2003					
u.s.	5	5	1				
Others							
France	1123	991	1062				
Netherlands	229	214	216				
Germany	136	114	147				
Total for Others	1488	1319	1425				
Others not Listed	5	14	3				
Grand Total	1498	1338	1429				

Sources: NBB (National Bank of Belgium)

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Temperate Hardwood Logs						
Exports for:	CY 2002	Jan-Nov 2002	Jan-Nov 2003			
u.s.						
Others						
France	116	85	136			
Italy	50	43	43			
Netherlands	39	29	32			
Germany	15	14	13			
Egypt	16	16	16			
Morocco	21	18	28			
China	17	17	5			
Total for Others	274	222	273			

22

296

41

263

18

291

Sources: NBB (National Bank of Belgium)

Others not Listed

Grand Total

STATEC (Service Central de la Statistique et des Etudes Economiques)

Temperate Hardwood Lumber

	PSD						
	Belgium-Luxembourg						
Ter	npera	te Har	dwood	d Luml	ber		
	2002	Revised	2003	Estimate	2004	Forecast	UOM
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY
Production	310	310	300	340	0	340	1000 CUBIC METERS
Imports	760	614	730	750	0	775	1000 CUBIC METERS
TOTAL SUPPLY	1070	924	1030	1090	0	1115	1000 CUBIC METERS
Exports	460	434	440	530	0	540	1000 CUBIC METERS
Domestic Consumption	610	490	590	560	0	575	1000 CUBIC METERS
TOTAL DISTRIBUTION	1070	924	1030	1090	0	1115	1000 CUBIC METERS

Import Trade Matrix Units: 1000 CUM						
В	Belgium-Luxembourg					
Temp	erate Hardwood	l Lumber				
Imports for: CY 2002 Jan-Nov 2002 Jan-Nov 2003						
U.S.	42	39	31			
Others						
France	166	169	134			
Germany	116	153	130			
Lithuania	48	43	90			
Czech Rep.	43	40	28			
Netherlands	46	46	62			
Latvia	23	23	32			
Canada	21	20	8			
China	21	13	87			
Brazil	13	12	22			
Poland	10	9	6			
Total for Others	497	519	593			
Others not Listed	75	79	82			
Grand Total	614	637	706			

Sources: NBB (National Bank of Belgium)
STATEC (Service Central de la Statistique et des Etudes Economiques)

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Temperate Hardwood Lumber						
Exports for: CY 2002 Jan-Nov 2002 2003						
u.s.		0	0			
Others						
Netherlands	193	173	283			
France	88	81	74			
United Kingdom	65	55	52			
Germany	29	27	21			
Total for Others	375	336	430			
Others not Listed	59	47	54			
Grand Total	434	383	484			

Sources: NBB (National Bank of Belgium)

Tropical Hardwood Lumber

	PSD							
	Belgium-Luxembourg							
Tr	opical	l Hard	wood	Lumbe	er			
	2002	Revised	2003	Estimate	2004	Forecast	UOM	
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]		
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY	
Production	30	30	30	30	0	30	1000 CUBIC METERS	
Imports	205	222	200	260	0	280	1000 CUBIC METERS	
TOTAL SUPPLY	235	252	230	290	0	310	1000 CUBIC METERS	
Exports	135	148	130	165	0	175	1000 CUBIC METERS	
Domestic Consumption	100	104	100	125	0	135	1000 CUBIC METERS	
TOTAL DISTRIBUTION	235	252	230	290	0	310	1000 CUBIC METERS	

Import Trade Matrix Units: 1000 CUM Belgium-Luxembourg Tropical Hardwood Lumber					
Imports for: CY 2002 Jan-Nov Jan-Nov 2003					
U.S.	0	0	0		
Others					
Malaysia	88	81	101		
Cameroon	48	43	42		
Netherlands	19	18	20		
Brazil	21	10	16		
Ghana	12	10	5		
Indonesia	8	6	12		
France	4	4	11		
Total for Others	200	172	207		
Others not Listed	22	18	25		
Grand Total	222	190	232		

Sources: NBB (National Bank of Belgium)

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Tropical Hardwood Lumber						
Exports for: CY 2002 Jan-Nov Jan-Nov 2002 2003						
U.S.	0	0	0			
Others						
Netherlands	85	66	79			
France	31	25	27			
Germany	14	10	13			
United Kingdom	13	12	10			
Total for Others	143	113	129			
Others not Listed	5	9	5			
Grand Total	148	122	134			

STATEC (Service Central de la Statistique et des Etudes Economiques)

Softwood Lumber

	PSD						
		Belgiur	n-Luxe	mbour	g		
		Softw	vood L	umber	_		
	2002	Revised	2003	Estimate	2004	Forecast	иом
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY
Production	1000	975	1000	1000	0	1000	1000 CUBIC METERS
Imports	1570	1554	1550	1640	0	1700	1000 CUBIC METERS
TOTAL SUPPLY	2570	2529	2550	2640	0	2700	1000 CUBIC METERS
Exports	890	860	850	920	0	950	1000 CUBIC METERS
Domestic Consumption	1680	1669	1700	1720	0	1750	1000 CUBIC METERS
TOTAL DISTRIBUTION	2570	2529	2550	2640	0	2700	1000 CUBIC METERS

Import Trade Matrix Units: 1000 CUM Belgium-Luxembourg Softwood Lumber					
Imports for:	CY 2002	Jan-Nov 2002	Jan-Nov 2003		
U.S.	9	9	8		
Others					
Germany	388	307	412		
Russian Fed.	286	260	290		
Netherlands	198	177	211		
Sweden	163	156	148		
France	110	96	128		
Finland	111	106	110		
Canada	75	70	51		
Lithuania	52	49	45		
Norway	42	40	28		
Latvia	31	29	21		
Total for Others	1456	1290	1444		
Others not Listed	89	134	107		
Grand Total	1554	1433	1559		

STATEC (Service Central de la Statistique et des Etudes Economiques)

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Softwood Lumber								
Exports for: CY 2002 Jan-Nov Jan-Nov 2002 2003								
U.S.								
Others								
France	343	305	395					
Germany	317	274	256					
Netherlands	140	131	109					
United Kingdom	31	26	31					
Spain	16	7	21					
Austria	4	4	10					
Total for Others	851	747	822					
Others not Listed	9	9	38					
Grand Total	860	756	860					

Sources: NBB (National Bank of Belgium)

Hardwood Veneer

PSD Belgium-Luxembourg Hardwood Veneer								
	2002 USDA	Revised Post	2003 USDA	Estimate Post	2004 USDA	Forecast Post	ИОМ	
	Official [Old]	Estimate [New]	Official [Old]	Estimate [New]	Official [Old]	Estimate [New]		
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY	
Production	25	25	25	25	0	25	1000 CUBIC METERS	
Imports	23	18	22	16	0	16	1000 CUBIC METERS	
TOTAL SUPPLY	48	43	47	41	0	41	1000 CUBIC METERS	
Exports	15	9	15	9	0	9	1000 CUBIC METERS	
Domestic Consumption	33	34	32	32	0	32	1000 CUBIC METERS	
TOTAL DISTRIBUTION	48	43	47	41	0	41	1000 CUBIC METERS	

Import Trade Matrix Units: 1000 CUM Belgium-Luxembourg Hardwood Veneer									
Imports for: CY 2002 Jan-Nov 2002 2003									
U.S.	4	4	3						
Others									
Ghana	3	3	3						
France	2	2	2						
Germany	2	2	1						
Ivory Coast	2	2	1						
Netherlands	1	1	1						
Spain	1	1	1						
Croatia	1	1	1						
Spain	1	1	1						
Total for Others	13	13	11						
Others not Listed	1	1	1						
Grand Total	18	18	15						

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Hardwood Veneer									
Exports for: CY 2002 Jan-Nov Jan-Nov 2002 2003									
U.S.	0	0	0						
Others									
Netherlands	3	3	2						
France	2	2	2						
Germany	1	1	3						
Italy	1	1	0						
United Kingdom	1	1	1						
Spain	1	1	1						
Total for Others	9	9	9						
Others not Listed	0	0	0						
Grand Total	9	9	9						

STATEC (Service Central de la Statistique et des Etudes Economiques)

Softwood Plywood

	PSD							
Belgium-Luxembourg								
		Softw	ood Pl	ywood				
	2002	Revised	2003	Estimate	2004	Forecast	UOM	
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]		
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY	
Production	5	5	5	5	0	5	1000 CUBIC METERS	
Imports	225	178	205	205	0	220	1000 CUBIC METERS	
TOTAL SUPPLY	230	183	210	210	0	225	METERS	
Exports	93	93	90	90	0	90	1000 CUBIC METERS	
Domestic Consumption	137	90	120	120	0	135	1000 CUBIC METERS	
TOTAL DISTRIBUTION	230	183	210	210	0	225	1000 CUBIC METERS	

Import Trade Matrix Units: 1000 CUM Belgium-Luxembourg Softwood Plywood							
Imports for:	CY 2002	Jan-Nov 2002	Jan-Nov 2003				
U.S.	2	2	2				
Others							
Brazil	137	132	168				
Netherlands	16	31	9				
Germany	13	19	5				
France	4	4	4				
Total for Others	170	186	186				
Others not Listed	6	6	8				
Grand Total	178	194	196				

STATEC (Service Central de la Statistique et des Etudes Economiques)

Export Trade Matrix Units: 1000 CUM Belgium-Luxembourg Softwood Plywood								
Exports for:	CY 2002	Jan-Nov 2002	Jan-Nov 2003					
U.S.	C	0	0					
Others		Others						
France	44	43	47					
Netherlands	30	29	55					
Germany	12	11	19					
Denmark	7	7	4					
Total for Others	93	90	125					
Others not Listed	() 1	1					
Grand Total	93	91	126					

Other Plywood

PSD Table Belgium-Luxembourg Other Plywood								
	2002	Revised	2003	Estimate	2004	Forecast	UOM	
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]		
Market Year Begin		01/2002		01/2003		01/2004	MM/YYYY	
Production	30	30	30	30	0		IMETERS	
Imports	315	334	310	375	0		1000 CUBIC METERS	
TOTAL SUPPLY	345	364	340	405	0		1000 CUBIC METERS	
Exports	215	215	210	250	0	260	1000 CUBIC METERS	
Domestic Consumption	130	149	130	155	0		METERS	
TOTAL DISTRIBUTION	345	364	340	405	0	420	1000 CUBIC METERS	

Sources: NBB (National Bank of Belgium) STATEC (Service Central de la Statistique et des Etudes Economiques)

	Export Trade Matrix						
Belgium-Luxembourg							
	Other Plywood						
Time Period	CY 2002		Jan-Nov	Jan-Nov			
Exports for:			2002	2003			
U.S.		0	0	0			
Others							
Netherlands		151	137	151			
France		47	44	55			
Germany		13	11	18			
Total for Others		211	192	224			
Others not Listed		4	9	6			
Grand Total		215	201	230			

Im	port Trade Matrix						
Belgium-Luxembourg							
Other Plywood							
Time Period	CY 2002	Jan-Nov	Jan-Nov				
Imports for:		2002	2003				
U.S.	0	0	0				
Others							
Indonesia	210	190	187				
Brazil	26	22	47				
Netherlands	22	20	19				
Ghana	15	14	15				
China	14	13	31				
Germany	7	6	8				
France	5	4	5				
Malaysia	4	4	6				
Total for Others	303	273	318				
Others not Listed	31	11	31				
Grand Total	334	284	349				